

Basic Experimental Design Parameters

Treatment	Uniform Distribution	T	s	c	i	p
Baseline	1-10	20	0	0	0	0.50
Interest	1-10	20	0	0	0.05	0.50
Subsidy	1-10	20	5	0	0	0.50
Risk	4-7	20	0	0	0	0.50
Cost	1-10	20	0	-10	0	0.50
Probability	1-10	20	0	0	0	0.25
Horizon	1-10	10	0	0	0	0.50

Observed Theoretically Consistent Search Terminations
Basic Model Experiments

Treatment	Linear Model		Concave Model	
	Success Ratio	%	Success Ratio	%
Baseline 1A	52/60	86.7	58/60	96.7
Interest	48/60	80.0	57/60	95.0
Baseline 1B	50/60	83.3	59/60	98.3
Subsidy	41/60	68.3	52/60	86.7
Risk	41/60	68.3	54/60	90.0
Baseline 2A	48/60	80.0	57/60	95.0
Cost	47/60	78.3	58/60	96.7
Baseline 2B	44/60	73.3	59/60	98.3
Probability	42/60	70.0	59/60	98.3
Horizon	50/60	83.3	52/60	86.7
Total	463/600	77.2	565/600	94.2

Reservation Wage Paths for the Basic Treatments

t	Baseline	Interest	Subsidy	Risk	Cost	Prob	Horizon
1	7	6	8	6	5	6	6
2	7	6	8	6	5	6	5
3	7	6	8	6	5	5	5
4	7	6	8	6	5	5	5
5	7	6	8	6	4	5	4
6	6	6	8	5	4	5	4
7	6	6	8	5	4	5	3
8	6	6	8	5	4	5	3
9	6	6	8	5	4	5	2
10	6	5	8	5	3	4	1
11	6	5	7	5	3	4	---
12	5	5	7	5	3	4	---
13	5	5	7	5	2	4	---
14	5	5	7	4	2	3	---
15	4	4	7	4	1	3	---
16	4	4	6	4	1	3	---
17	3	3	6	4	1	2	---
18	3	3	5	4	1	2	---
19	2	2	4	4	1	1	---
20	1	1	1	4	1	1	---
Expected Duration	4.6	3.9	6.2	3.7	3.2	6.5	3.3
Expected Acceptance Wage	7.3	7.2	8.1	5.9	6.3	6.8	6.8