

Jeffrey J. Sallaz
Curriculum Vita

Department of Sociology
University of Arizona
Tucson, AZ 85721-027

520-360-4669 (Cell)
520-621-9875 (Fax)
jsallaz@email.arizona.edu

EMPLOYMENT

Assistant Professor, University of Arizona, Sociology, Fall 2005 to present.

EDUCATION

PhD. University of California-Berkeley, Sociology, 2005

M.A. University of California-Berkeley, Sociology, 1999.

B.A. The Ohio State University, Sociology/English, 1996, *summa cum laude, with honors, with distinction.*

RESEARCH FIELDS

Work/Labor, Economic Sociology, Theory, Culture, Comparative/Historical Sociology, Deviance/Social Control, Political Sociology, Qualitative Methods.

OTHER AFFILIATIONS

**Center for Advanced Studies in the Behavioral Sciences (Stanford University),
Summer Fellow, 2006**

University of the Witwatersrand, Johannesburg, Visiting Scholar, 2002-2003

COURSES TAUGHT

Twentieth Century Social Theory (Graduate Seminar, University of Arizona)
Work and Society (Graduate Seminar, University of Arizona)
Ethnographic Field Methods (Graduate Seminar, University of Arizona)
The State and Social Policy (Graduate Seminar, University of Arizona)
Work and Professions (Undergraduate Course, University of Arizona)
Sources of Social Theory (Undergraduate Course, University of Arizona)

PUBLICATIONS: BOOK

Sallaz, Jeffrey J. 2009. *The Labor of Luck: Casino Capitalism in the United States and South Africa*. Berkeley: University of California Press.

Courpasson, David, Damon Golsorkhi, and Jeffrey J. Sallaz, editors. *Rethinking Forms of Power in Organizations, Institutions, and Markets*. (Book manuscript under contract with Emerald Press).

PUBLICATIONS: JOURNAL ARTICLES

Grant, Don, Alfonso Morales and Jeffrey J. Sallaz. "The New Spirit of Capitalism: Toward a New Understanding of Why, Where, and with What Affect Coworkers Internalize its Meanings." (Forthcoming at *American Journal of Sociology*)

Sallaz, Jeffrey J. and Jane Zavisca. 2008. "From the Margins to the Mainstream: The Unlikely Meeting of Pierre Bourdieu and US Sociology." *Sociologica* 2: 1-21.

Sallaz, Jeffrey J. 2008. "Deep Plays: A Comparative Ethnography of Gambling Contests in two Post-Colonies." *Ethnography* 9 (1): 5-33.

Sallaz, Jeffrey J. and Jane R. Zavisca. 2007. "Pierre Bourdieu in American Sociology, 1980-2005." *Annual Review of Sociology* 33: 21-41.

Sallaz, Jeffrey J. 2006. "The Making of the Global Gambling Industry: An Application and Extension of Field Theory." *Theory and Society* 35(3): 265-297.

Sallaz, Jeffrey J. 2005. "'It's an Empowerment Thing': Affirmative Action and Labor Despotism in a New South African Service Industry." *Society in Transition: The Journal of the South African Sociological Association* 36(1): 38-56.

Sallaz, Jeffrey J. 2004. "Civil Rights and Employment Equity in Las Vegas: The Failed Enforcement of the Casino Consent Decree, 1971-1986." *Nevada Historical Society Quarterly*, 47(4): 283-302.

Sallaz, Jeffrey J. 2004. "Manufacturing Concessions: Attritionary Outsourcing at GM's Lordstown Assembly Plant." *Work, Employment and Society* 18(4): 687-708.

Reprinted in Russian as: Sallaz J. 2008. "Proizvodstvo ustupok: vydavlivanie rabochikh izmorom na sborochnom predpriatii 'General Motors' v Lordstaune." *Etnograficheskoe Obozrenie* (Ethnographic Review) 5: 32-46.

Sallaz, Jeffrey J. 2002. "The House Rules: Autonomy and Interests among

Contemporary Casino Croupiers.” *Work and Occupations* 29(4): 394-427.

Reprinted in: Wharton, Amy S. (ed.). 2006. *Working in America: Continuity, Conflict and Change*. New York: McGraw-Hill

PUBLICATIONS: CHAPTERS, ENCYCLOPEDIA ENTRIES, ETC.

Sallaz, Jeffrey J. 2010 (forthcoming). “Habitus.” In *The Encyclopedia of Identity*, edited by Ronald L. Jackson. Thousand Oaks, CA: Sage.

Sallaz, Jeffrey J. 2009. “Who’s Counting?: Pleasure, Profit, and Vegas in American Film.” *Contexts* 8(1): 66-8.

Sallaz, Jeffrey J. 2009 (forthcoming). “Gambling with Development: Comparing Casino Legalization in South Africa with Indian Gambling in California.” In *Cultural Perspectives on Gambling Organizations: Backgrounds, Scenes and Contexts*, edited by Sytze F. Kingma. London: Routledge.

Sallaz, Jeffrey J. 2007. “Labor and Luck in the New Economy.” *Perspectives on Work* 10(2): 27-29.

Sallaz, Jeffrey J. 2007. “Outsourcing.” In *International Encyclopedia of the Social Sciences, 2nd Edition*, edited by William A. Darity. Farmington Hills, MI: Macmillan/Thomson/Gale.

PUBLICATIONS: BOOK REVIEWS

Sallaz, Jeffrey J. (forthcoming). *Pop Finance: Investment Clubs and the New Investor Populism*. By Brooke Harrington. *Contemporary Sociology*.

Sallaz, Jeffrey J. 2007. *Labor’s Time: Shorter Hours, the UAW and the Struggle for American Unionism*. By Jonathan Cutler. *American Journal of Sociology* 113(1): 288-9.

Sallaz, Jeffrey J. 2007. *Goffman Unbound!: A New Paradigm for the Social Sciences*. By Thomas Scheff. *American Journal of Sociology* 113(2).

Sallaz, Jeffrey J. 1998. "Pornography, The Production and Consumption of Inequality: A Review Essay." *Berkeley Journal of Sociology*. 42: 155-162.

WORKING PAPERS AND WORK UNDER REVIEW

Sallaz, Jeffrey J. "Talking Race, Marketing Culture: Consumers and Producers in the New South Africa." (Revise and Resubmit at *Social Problems*)

Sallaz, Jeffrey J. 2007. "A Politico-Performative Approach to Form as Identity: Adorning, Adoring, Abhorring Las Vegas." (Working Paper)

Sallaz, Jeffrey J. "Is All the World a Stage? The Relevance of Erving Goffman for Theories of Globalization." (Working paper)

PRESENTATIONS

"The Toe and Heel of the New Economy: Global Geographies, Meet Local Temporalities." *University of California, San Diego, Sociology Department, Knowledge Ways and Power Plays Conference, 2009* (San Diego, CA).

"The Extended Case Method: A Primer." *Methods of Social Research Workshop, 2009* (Tucson, AZ)

"Just Find the Sweet Spot: Routinizing Pleasure in the Global Casino Industry." Rouen Business School Seminar Series, 2009 (Paris, France).

"Ambivalent Greetings: Workers at the Beginning and End of Globalization." Rouen Business School Seminar Series, 2009 (Paris, France).

"Two Approaches to Power at Work." *European Group for Organizational Studies, 2008* (Amsterdam, Holland).

"The Labor of Regulation: Policy and Practice in the Realm of Employment Equity," *Udall Center for Studies in Public Policy, 2008* (Tucson, AZ).

"Puzzling to Understand the Other: An Ethnography of Mission Trips across the U.S.-Mexico Border." With Gary Adler. *American Sociological Association, 2008* (Boston, MA).

"Deep Plays: Culture, Practice and Post-Colonial Trajectories in Indonesia and South Africa," *American Sociological Association Conference, 2007* (New York, NY).

"To Protect and to Serve: Two Modes of Regulating Service Labor in the Global Service Economy," The Ohio State University Sociology Department Colloquium, 2007 (Columbus, OH).

"Of Cockfights and Card-games: A Comparative Essay in Honor of Clifford Geertz," *Social Science History Association Conference, 2006* (Minneapolis, MN).

"Race-Speak and Market-Speak," *University of Arizona Anthropology Department*

Colloquium, 2006 (Tucson, AZ)

“Goffman and Globalization: Strategic Interactions on a World-Stage,” *American Sociological Association Conference*, 2006 (Montreal, Canada).

“An Ethnography Corporate Marketing in the New South Africa,” *University of Arizona Sociology Department Colloquium*, 2006 (Tucson, AZ).

“Race and Labor in South Africa and the US,” *University of Arizona History Department Colloquium*, 2006 (Tucson, AZ).

“Making the Managerial Habitus,” *Putting Pierre Bourdieu to Work Conference*, 2005 (Berkeley, CA).

“Law, Luck and Labor: Service Work in the Global Gambling Industry,” *University of California Institute for Labor and Employment*, 2004 (Point Reyes, CA).

“Waging a War of Attrition at GM’s Lordstown Assembly Plant,” *American Sociological Association Conference*, 2003 (Atlanta, GA).

“Globalizing Gambling: The Birth of Casino Industries in California and South Africa,” *Pacific Sociological Association Conference*, 2003 (Los Angeles, CA).

“Gambling Law Liberalization in the US and South Africa.” *The Society for Comparative Research*, 2003 (Princeton, NJ).

“Gambling with Development,” *Social Science Research Council Oikos and Anthropos Conference*, 2002 (Prague, CZ).

“The House Rules: Tips, Tokens and Tactics among Contemporary Casino Dealers,” *American Sociological Association Conference*, 1999 (Chicago, IL).

“A History of Casino Work in the United States,” *International Conference on Gaming and Risk-Taking*, 2000 (Las Vegas, NV).

“Conserving a Casino Color Bar: The Division of Labor in a New South African Casino,” *Sociology Colloquium, University of the Witwatersand* (2002).

FELLOWSHIPS AND GRANTS

University of Arizona, International Affairs Office, Junior Faculty Conference Travel Grant, 2008.

Magellan Circle Grant, University of Arizona, Funding to Support a Graduate Student Conference “Lives on the Edge: Immigration and Politics on the US-Mexico Border.”

Udall Center Fellowship. 2007-08.

University of Arizona, Provost Authors Support Fund, 2006.

University of Arizona, Social and Behavioral Sciences Research Institute, Summer Research Grant Development Fellowship, 2006.

University of California Institute for Labor and Employment, Dissertation Research Fellowship, 2003-4.

UC-Berkeley Institute for International Studies, John L. Simpson Memorial Research Fellowship in International and Comparative Studies, 2003-05.

National Science Foundation, Dissertation Improvement Grant, 2002-3.

Social Science Research Council, International Dissertation Research Fellowship, 2002-3.

UC-Berkeley, Normative Time Dissertation Year Fellowship, 2001-2.

Social Science Research Council, Corporation as a Social Institution Dissertation Fellowship, 2001, 2002.

UC-Berkeley, Humanities Research Grant, 2001, 2002.

International Union of Electricians, Robert Hutchinson Fellowship, 2000-1.

UC-Berkeley Institute for International Studies, Hewlett Pre-Dissertation Research Grant, 2000-1.

National Science Foundation, Pre-Doctoral Fellowship, 1997-2000.

AWARDS AND HONORS

American Sociological Association, Labor and Labor Movements Section Award for Best Graduate Student Paper, for “Manufacturing Concessions (2004)

Charlotte Newcombe Dissertation Fellowship Finalist (2004)

Society for the Study of Social Problems, Labor Studies Division, Harry Braverman Graduate Student Paper Award (2001).

UC-Berkeley Department of Sociology, Herbert Blumer Award for Best Graduate Student Paper in the Area of Symbolic Interactionism (2000).

The Ohio State University, Department of Sociology, Best Undergraduate Thesis for “Conservative Trends among the Young” (1996)

PROFESSIONAL AFFILIATIONS

American Sociological Association. Section on Labor and Labor Movements,
Section on Economic Sociology, Section on Political Sociology. 1999-present.
Pacific Sociological Association. 2000-05.

SERVICE TO THE PROFESSION

Editorial Board Member, *Ethnography*, 2009-present.

Editorial Board Member, *Organization Studies*, 2007-present.

Committee Member, Nominations Committee, ASA Section on Organizations,
Occupations and Work, 2008-09.

Committee Member, Nominations Committee, ASA Section on Labor and Labor
Movements, 2007-08.

Committee Member, Max Weber Prize Award, ASA Section on Organizations,
Occupations and Work, 2007.

Committee Member, Best Graduate Student Paper Award, ASA Section on Labor and
Labor Movements, 2005.

Panel Organizer, "Labor Movements, Labor Markets, the Labor Process," Pacific
Sociological Association, 2004, (San Francisco).

Editor, *Berkeley Journal of Sociology*, 1997-1999.

Reviewer, *Work and Occupations*, *American Sociological Review*, *American Journal of
Sociology*, *Sociological Forum*, *Sociological Theory*, *Ethnography*, *European
Management Review*, *Organization Studies*, *British Journal of Sociology*, *Qualitative
Sociology*, *Governance*.

SERVICE TO THE DEPARTMENT

Intellectual Events Coordinator, University of Arizona Sociology, 2007-08.

Executive Committee, 2006, 2008

Undergraduate Studies Committee, University of Arizona, 2005-07.

ADVISEES

Adler, Gary, Ph.D., Department of Sociology, University of Arizona (2009)

Duberstein, Jennie, Ph.D., School of Natural Resources, University of Arizona (2009)
Schrank, Zach, M.A., Department of Sociology, University of Arizona (2009)
Savage, Scott, M.A., Department of Sociology, University of Arizona (2008)
Ward, Matthew, M.A., Department of Sociology, University of Arizona (2008)
Cindy Cain, M.A., Department of Sociology, University of Arizona (2008)
Hedegard, Danielle, M.A., Department of Sociology, University of Arizona (2007)
Garrett Schneider, M.A., Department of Society, University of Arizona (2007)
Wright, Megan, M.A., Department of Sociology, University of Arizona (2006)
Gordon, Karen, M.A., Department of Sociology, University of Arizona (2006)