

**Jeffrey J. Sallaz**  
**Curriculum Vita**

Department of Sociology  
University of Arizona  
Tucson, AZ 85721-027

520-360-4669 (Cell)  
520-621-9875 (Fax)  
jsallaz@email.arizona.edu

**EMPLOYMENT**

Associate Professor, University of Arizona, Sociology, 2011 to present.  
Assistant Professor, University of Arizona, Sociology, 2005 to 2011.

**EDUCATION**

**PhD. University of California-Berkeley, Sociology, 2005**

**M.A. University of California-Berkeley, Sociology, 1999.**

**B.A. The Ohio State University, Sociology/English, 1996, *summa cum laude, with honors, with distinction.***

**RESEARCH FIELDS**

Work/Labor, Economic Sociology, Theory, Culture, Comparative/Historical Sociology, Deviance/Social Control, Political Sociology, Qualitative Methods.

**OTHER AFFILIATIONS**

**Ateneo de Manila University**, Department of Sociology and Anthropology, Visiting Professor 2011.

**Silliman University**, Department of Computer Science, Visiting Professor 2011.

**Center for Advanced Studies in the Behavioral Sciences** (Stanford University), Summer Fellow, 2006.

**University of the Witwatersrand** (Johannesburg, South Africa), Visiting Scholar, 2002-2003.

## **COURSES TAUGHT**

**Twentieth Century Social Theory** (Graduate Seminar)  
**Work and Society** (Graduate Seminar)  
**Ethnographic Field Methods** (Graduate Seminar)  
**The State and Social Policy** (Graduate Seminar)  
**Visualizing Data** (Graduate Seminar)  
**Work and Professions** (Undergraduate Course)  
**Sources of Social Theory** (Undergraduate Course)

## **PUBLICATIONS: BOOKS**

Sallaz, Jeffrey J. 2009. *The Labor of Luck: Casino Capitalism in the United States and South Africa*. Berkeley: University of California Press.

Courpasson, David, Damon Golsorkhi, and Jeffrey J. Sallaz, editors. 2012. *Rethinking Power in Organizations, Institutions, and Markets*. Bingley, UK: Emerald Group Publishing.

Sallaz, Jeffrey J. *Labor, Economy, and Society*. (Book manuscript under contract with Polity Press).

## **PUBLICATIONS: JOURNAL ARTICLES**

Sallaz, Jeffrey J. 2012. "Politics of Organizational Adornment: Evidence from Las Vegas and Beyond." *American Sociological Review* 77(1): 99-119.

Sallaz, Jeffrey J. 2010. "Service Work and Symbolic Power: On Putting Bourdieu to Work." *Work and Occupations* 37(3): 295-319.

Sallaz, Jeffrey J. 2010. "Talking Race, Marketing Culture: The Racial Habitus In and Out of Apartheid." *Social Problems* 57(2): 294-314.

Grant, Don, Alfonso Morales and Jeffrey J. Sallaz. 2009. "Pathways to Meaning: A New Approach to Studying Emotions at Work." *American Journal of Sociology* 115(2): 327-364.

Sallaz, Jeffrey J. and Jane Zavisca. 2008. "From the Margins to the Mainstream: The Unlikely Meeting of Pierre Bourdieu and US Sociology." *Sociologica* 2: 1-21.

Sallaz, Jeffrey J. 2008. "Deep Plays: A Comparative Ethnography of Gambling Contests in Two Post-Colonies." *Ethnography* 9 (1): 5-33.

- Sallaz, Jeffrey J. and Jane R. Zavisca. 2007. "Pierre Bourdieu in American Sociology, 1980-2005." *Annual Review of Sociology* 33: 21-41.
- Sallaz, Jeffrey J. 2006. "The Making of the Global Gambling Industry: An Application and Extension of Field Theory." *Theory and Society* 35(3): 265-297.
- Sallaz, Jeffrey J. 2005. "'It's an Empowerment Thing': Affirmative Action and Labor Despotism in a New South African Service Industry." *Society in Transition* 36(1): 38-56.
- Sallaz, Jeffrey J. 2004. "Civil Rights and Employment Equity in Las Vegas: The Failed Enforcement of the Casino Consent Decree, 1971-1986." *Nevada Historical Society Quarterly*, 47(4): 283-302.
- Sallaz, Jeffrey J. 2004. "Manufacturing Concessions: Attritionary Outsourcing at GM's Lordstown Assembly Plant." *Work, Employment and Society* 18(4): 687-708.
- Reprinted in Russian as: Sallaz J. 2008. "Proizvodstvo ustupok: vydavlivanie rabochikh izmorom na sborochnom predpriatii 'General Motors' v Lordstaune." *Etnograficheskoe Obozrenie* (Ethnographic Review) 5: 32-46.
- Sallaz, Jeffrey J. 2002. "The House Rules: Autonomy and Interests among Contemporary Casino Croupiers." *Work and Occupations* 29(4): 394-427.
- Reprinted in: Wharton, Amy S. (ed.). 2006. *Working in America: Continuity, Conflict and Change*. New York: McGraw-Hill

#### **PUBLICATIONS: CHAPTERS, ENCYCLOPEDIA ENTRIES, NEWSLETTERS, ETC.**

- Sallaz, Jeffrey J. 2012. "Austerity and Academia: The View from Tucson." Newsletter for the Organizations, Occupations, and Work (OOW) section of the American Sociological Association.
- Sallaz, Jeffrey J. 2011. "Qualitative Methods in Sociological Research." In *Oxford Bibliographies Online*. New York: Oxford University Press.
- Sallaz, Jeffrey J. 2010. "Habitus." In *The Encyclopedia of Identity*, edited by Ronald L. Jackson. Thousand Oaks, CA: Sage.
- Sallaz, Jeffrey J. 2009. "Who's Counting?: Pleasure, Profit, and Vegas in American Film." *Contexts* 8(1): 66-8.

- Sallaz, Jeffrey J. 2009. "Gambling with Development: Comparing Casino Legalization in South Africa with Indian Gambling in California." In *Cultural Perspectives on Gambling Organizations: Backgrounds, Scenes and Contexts*, edited by Sytze F. Kingma. London: Routledge.
- Sallaz, Jeffrey J. 2007. "Labor and Luck in the New Economy." *Perspectives on Work* 10(2): 27-29.
- Sallaz, Jeffrey J. 2007. "Outsourcing." In *International Encyclopedia of the Social Sciences, 2nd Edition*, edited by William A. Darity. Farmington Hills, MI: Macmillan/Thomson/Gale.

## **PUBLICATIONS: BOOK REVIEWS**

- Sallaz, Jeffrey J. (forthcoming). *Casino Women: Courage in Unexpected Places*. By Susan Chandler and Jill B. Jones. *Contemporary Sociology*.
- Sallaz, Jeffrey J. 2012. *The Anthropology of the New Media in the Philippines*. By Raul Pertierra. *Social Science Diliman*.
- Sallaz, Jeffrey J. 2011. *Migrants for Export: How the Philippine State Brokers Labor to the World*. By Robyn Magalit Rodriguez. *Work and Occupations*.
- Sallaz, Jeffrey J. 2009. *Pop Finance: Investment Clubs and the New Investor Populism*. By Brooke Harrington. *Contemporary Sociology* 38(2): 201-3.
- Sallaz, Jeffrey J. 2007. *Labor's Time: Shorter Hours, the UAW and the Struggle for American Unionism*. By Jonathan Cutler. *American Journal of Sociology* 113(1): 288-9.
- Sallaz, Jeffrey J. 2007. *Goffman Unbound!: A New Paradigm for the Social Sciences*. By Thomas Scheff. *American Journal of Sociology* 113(2).
- Sallaz, Jeffrey J. 1998. "Pornography, The Production and Consumption of Inequality: A Review Essay." *Berkeley Journal of Sociology*. 42: 155-162.

## **ONLINE WRITING**

*Guest Blogger*: Orgtheory.net (2011), Organizations, Occupations and Work blog (2011)

## **WORKING PAPERS AND WORK UNDER REVIEW**

Sallaz, Jeffrey J. "Power at Work: Situational Versus Dispositional Theories of Organizational Control Compared"

Sallaz, Jeffrey J. "New Social Movements and Neoliberalism: The Two Faces of Employment Equity." (Working paper)

## PRESENTATIONS

"What is BPO?: Plenary Address," *Philippine Sociological Society Annual Meeting*, October 15, 2011 (Naga, Philippines)

"Back Office to the World" *Ateneo de Manila, Department of Sociology and Anthropology, Colloquium*, July 10, 2011 (Manila, Philippines)

"Truth and Competence: The Moral Order of an Outsourced Call Center." *University of Arizona Sociology Department Colloquium*, 2010 (Tucson, AZ).

"Workshop on the Extended Case Method of Ethnography." *North Carolina State University, Sociology Methods Workshop*, October 28, 2010 (Raleigh, NC)

"Of Cockfights and Cardgames." *North Carolina State University, Sociology Department Speaker Series*, October 28, 2010 (Raleigh, NC)

"New Social Movements and Neoliberalism: The Two Faces of Employment Equity." *International Sociological Association*, 2010 (Gothenberg Sweden); *European Group for Organizational Studies*, 2010 (Lisbon, Portugal).

"Creative Chaos Under Fire: A Critical Take on a Sociological Analysis of the Post-Modern Art Festival." *Pacific Sociological Association*, April 11, 2010 (Oakland, CA).

"Liminal Sins: A Critical Economic Sociology of Bets, Butts, and Brews." *Eastern Sociological Society Annual Conference*, March, 20, 2010 (Boston, MA)

"Service Work and Symbolic Power: Taking Bourdieu to Work." *Eastern Sociological Society Annual Conference*, March, 19, 2010 (Boston, MA)

"Past-in-Present Racial Formations in Post-Apartheid South Africa." *University of Connecticut, Sociology Department, Colloquium* 2009 (Storrs, CT)

"The Politics of Organizational Adornment: Divergent Logics of Theming in a Newly Globalized Field." *University of Arizona Sociology's Social Organization Seminar* 2009, (Tucson, AZ)

- “Service Work and Symbolic Power: Taking Bourdieu to Work.” *American Sociological Association*, 2009 (San Francisco, CA)
- “Framing Outsourcing in America: An Exploratory Study of Major News Publications.” *Guest Presentation at Eller Business School’s Nexus of Entrepreneurship and Technology*, 2009 (Tucson, AZ)
- “The Toe and Heel of the New Economy: Global Geographies, Meet Local Temporalities.” *University of California, San Diego, Sociology Department, Knowledge Ways and Power Plays Conference*, 2009 (San Diego, CA).
- “The Extended Case Method: A Primer.” *Methods of Social Research Workshop*, 2009 (Tucson, AZ)
- “Just Find the Sweet Spot: Routinizing Pleasure in the Global Casino Industry.” *Rouen Business School Seminar Series*, 2009 (Paris, France).
- “Ambivalent Greetings: Workers at the Beginning and End of Globalization.” *Rouen Business School Seminar Series*, 2009 (Paris, France).
- “Two Approaches to Power at Work.” *European Group for Organizational Studies*, 2008 (Amsterdam, Holland).
- “The Labor of Regulation: Policy and Practice in the Realm of Employment Equity,” *Udall Center for Studies in Public Policy*, 2008 (Tucson, AZ).
- “Puzzling to Understand the Other: An Ethnography of Mission Trips across the U.S.-Mexico Border.” With Gary Adler. *American Sociological Association*, 2008 (Boston, MA).
- “Deep Plays: Culture, Practice and Post-Colonial Trajectories in Indonesia and South Africa,” *American Sociological Association Conference*, 2007 (New York, NY).
- “To Protect and to Serve: Two Modes of Regulating Service Labor in the Global Service Economy,” *The Ohio State University Sociology Department Colloquium*, 2007 (Columbus, OH).
- “Of Cockfights and Card-games: A Comparative Essay in Honor of Clifford Geertz,” *Social Science History Association Conference*, 2006 (Minneapolis, MN).
- “Race-Speak and Market-Speak,” *University of Arizona Anthropology Department Colloquium*, 2006 (Tucson, AZ)
- “Goffman and Globalization: Strategic Interactions on a World-Stage,” *American Sociological Association Conference*, 2006 (Montreal, Canada).
- “An Ethnography Corporate Marketing in the New South Africa,” *University of Arizona*

*Sociology Department Colloquium, 2006 (Tucson, AZ).*

“Race and Labor in South Africa and the US,” *University of Arizona History Department Colloquium, 2006 (Tucson, AZ).*

“Making the Managerial Habitus,” *Putting Pierre Bourdieu to Work Conference, 2005 (Berkeley, CA).*

“Law, Luck and Labor: Service Work in the Global Gambling Industry,” *University of California Institute for Labor and Employment, 2004 (Point Reyes, CA).*

“Waging a War of Attrition at GM’s Lordstown Assembly Plant,” *American Sociological Association Conference, 2003 (Atlanta, GA).*

“Globalizing Gambling: The Birth of Casino Industries in California and South Africa,” *Pacific Sociological Association Conference, 2003 (Los Angeles, CA).*

“Gambling Law Liberalization in the US and South Africa.” *The Society for Comparative Research, 2003 (Princeton, NJ).*

“Gambling with Development,” *Social Science Research Council Oikos and Anthropos Conference, 2002 (Prague, CZ).*

“Conserving a Casino Color Bar: The Division of Labor in a New South African Casino,” *Sociology Colloquium, University of the Witwatersand (2002).*

“A History of Casino Work in the United States,” *International Conference on Gaming and Risk-Taking, 2000 (Las Vegas, NV).*

“The House Rules: Tips, Tokens and Tactics among Contemporary Casino Dealers,” *American Sociological Association Conference, 1999 (Chicago, IL).*

## **GRANTS, AWARDS, HONORS**

**Fulbright Fellowship**, “Structuring a Business Process Outsourcing Industry in the Philippines: Social, Economic, and Political Considerations.” Awarded in 2010.

**Distinguished Scholarly Manuscript Award**, American Sociological Association Section on Labor and Labor Movements, for *The Labor of Luck* (2010).

**University of Arizona, Office of the Provost**, George H. Davis Travel Fellowship, (2010), \$5000

**SBSRI Seed Grant, University of Arizona, “Organizing the Network Society: An Anatomy of the Business Process Outsourcing Field,” 2010. \$1500**

**University of Arizona, International Affairs Office, Junior Faculty Conference Travel Grant, 2008.**

**Magellan Circle Grant, University of Arizona, Funding to Support a Graduate Student Conference “Lives on the Edge: Immigration and Politics on the US-Mexico Border,” 2008.**

**Udall Center for Studies in Public Policy Fellowship. 2007-08.**

**Finalist, Robert Wood Johnson Health Policy Fellowship, 2007.**

**Summer Institute on Economy and Society: Trajectories of Capitalism, Participant, Center for Advanced Study in the Behavioral Sciences, 2006.**

**University of Arizona, Provost Authors Support Fund, 2006.**

**University of Arizona, Social and Behavioral Sciences Research Institute, Summer Research Grant Development Fellowship, 2006.**

**American Sociological Association, Labor and Labor Movements Section Award for Best Graduate Student Paper, for “Manufacturing Concessions, 2004.**

**Charlotte Newcombe Fellowship Finalist, 2004.**

**University of California Institute for Labor and Employment, Dissertation Research Fellowship, 2003-4.**

**UC-Berkeley Institute for International Studies, John L. Simpson Memorial Research Fellowship in International and Comparative Studies, 2003-05.**

**National Science Foundation, Dissertation Improvement Grant, 2002-3.**

**Social Science Research Council, International Dissertation Research Fellowship, 2002-3.**

**UC-Berkeley, Normative Time Dissertation Year Fellowship, 2001-2.**

**Society for the Study of Social Problems, Labor Studies Division, Harry Braverman Graduate Student Paper Award, 2001.**

**Social Science Research Council, Corporation as a Social Institution Dissertation Fellowship, 2001, 2002.**

**University of California Institute for Labor and Employment, Dissertation Research Fellowship, 2003-4.**

**UC-Berkeley, Humanities Research Grant, 2001, 2002.**



**UC-Berkeley** Department of Sociology, Herbert Blumer Award for Best Graduate Student Paper in the Area of Symbolic Interactionism, 2000.

**International Union of Electricians**, Robert Hutchinson Fellowship, 2000-1.

**UC-Berkeley Institute for International Studies**, Hewlett Pre-Dissertation Research Grant, 2000-1.

**National Science Foundation**, Pre-Doctoral Fellowship, 1997-2000.

**The Ohio State University**, Department of Sociology, Best Undergraduate Thesis for "Conservative Trends among the Young," 1996.

## **SERVICE TO THE PROFESSION**

Member, Scientific Committee, Asia Pacific Sociological Association Conference (2012)

Member, Fulbright Philippine-American Educational Foundation Admissions Committee, (2011).

Committee Member, Distinguished Scholarly Manuscript Award, American Sociological Association Section on Labor and Labor Movements, 2011.

Session Organizer, "Cultural Expressions of Neoliberalism," 2010 meeting of the American Sociological Association (Atlanta, GA).

European Group on Organizational Studies, Session Organizer, "From Old Repertoires of Power and Contention at Work to New Forms of Institutional Domination and (Un)Organized Contentions," 2010 Annual Meeting (Lisbon, Portugal)

Editorial Board Member, *Ethnography*, 2009-present.

Editorial Board Member, *Organization Studies*, 2007-present.

Committee Member, Nominations Committee, ASA Section on Organizations, Occupations and Work, 2008-09.

Committee Member, Nominations Committee, ASA Section on Labor and Labor Movements, 2007-08.

Committee Member, Max Weber Prize Award, ASA Section on Organizations, Occupations and Work, 2007.

Committee Member, Best Graduate Student Paper Award, ASA Section on Labor and Labor Movements, 2005.

Panel Organizer, "Labor Movements, Labor Markets, the Labor Process," Pacific

Sociological Association, 2004, (San Francisco).

Editor, *Berkeley Journal of Sociology*, 1997-1999.

Reviewer, *Work and Occupations*, *American Sociological Review*, *American Journal of Sociology*, *Sociological Forum*, *Sociological Theory*, *Ethnography*, *European Management Review*, *Organization Studies*, *British Journal of Sociology*, *Qualitative Sociology*, *Governance*, *Comparative Sociology*, *Agham Tao (Science Today)*, *Journal of the Anthropological Association of the Philippines*, *Sociological Methodology*, *Routledge*, *Wits University Press*

## **SERVICE TO THE DEPARTMENT**

Intellectual Events Coordinator, University of Arizona Sociology, 2007-08.

Executive Committee, 2006, 2008, 2010.

Undergraduate Studies Committee, University of Arizona, 2005-07.

## **ADVISEES**

Schrank, Zach, PhD., Department of Sociology, University of Arizona (2009)  
Andrews, Laura, PhD., Department of Sociology, University of Arizona (2010)  
Bacon, Tracy, M.A., Department of Sociology, University of Arizona (2010)  
Willard, Jacquelyn, M.A., Department of Sociology, University of Arizona (2010)  
Adler, Gary, Ph.D., Department of Sociology, University of Arizona (2010)  
Duberstein, Jennie, Ph.D., School of Natural Resources, University of Arizona (2009)  
Schrank, Zach, M.A., Department of Sociology, University of Arizona (2009)  
Savage, Scott, M.A., Department of Sociology, University of Arizona (2008)  
Ward, Matthew, M.A., Department of Sociology, University of Arizona (2008)  
Cindy Cain, M.A., Department of Sociology, University of Arizona (2008)  
Hedegard, Danielle, M.A., Department of Sociology, University of Arizona (2007)  
Garrett Schneider, M.A., Department of Society, University of Arizona (2007)  
Wright, Megan, M.A., Department of Sociology, University of Arizona (2006)  
Gordon, Karen, M.A., Department of Sociology, University of Arizona (2006)