Economics 431 Quiz #2

Amy and Beth are competing sellers. Their price competition can be described by the following game, which is derived from the demand curve Q = 6 - p, where *p* dollars per unit is the lowest price, and where the game's payoffs represent the sellers' daily profits, in thousands of dollars.

| | | \$1 | \$2 | \$3 | \$4 |
|-------|-----|------------|------------|------------|------------|
| | \$1 | 2.50, 2.50 | 5.00, 0 | 5.00, 0 | 5.00, 0 |
| Amy's | \$2 | 0 , 5.00 | 4.00, 4.00 | 8.00, 0 | 8.00, 0 |
| Price | \$3 | 0 , 5.00 | 0 , 8.00 | 4.50, 4.50 | 9.00, 0 |
| | \$4 | 0 , 5.00 | 0 , 8.00 | 0 , 9.00 | 4.00, 4.00 |

Beth's Price

(a) Enumerate Amy's best response function:

- If Beth chooses \$1, then Amy's best response is _____.
- If Beth chooses \$2, then Amy's best response is _____.
- If Beth chooses \$3, then Amy's best response is _____.
- If Beth chooses \$4, then Amy's best response is _____.
- (b) Does this game have a Nash equilibrium?

If so, describe one of the equilibria (what does each player choose?):

Describe how you know this is a Nash equilibrium: